Bite-sized counseling responds to providers' practical constraints and motivates caregiver follow-through

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Quality counseling is at the heart of good health services

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hoto credit: Maddie Kau

Feeding children according to nutrition guidelines

Supporting clients to take or give children prescribed medications

> Overcoming mistrust and countering myths



Photo credit: Jonathan Torgovnik/Getty Images/Images of Empowerment







Motivating follow-up care when appropriate

Assuring good clinical outcomes

Creating positive, empowering client experiences

Mismatches in tools, circumstances, and client readiness

Time pressure and hectic environment in health facilities

Job aids steer toward detailed, sophisticated messages



Caregivers feel overwhelmed and face challenges to put guidance into practice

Health workers doubt caregivers' ability or willingness to follow through







"Bite sized" counseling may help alleviate the tensions

Match messages to moments when they're likely to be understood and stick

Distill key messages to their essentials



Make it easy for providers to deliver, and for clients to apply

Focus on the achievable







3 examples from practice









Exclusive breastfeeding

Feeding sick and recovering children

Care-seeking for childhood illness









Supporting mothers to exclusively breastfeed can catalyze continual gains in health outcomes for mothers and their children

52% of infants in DRC are not exclusively breastfed for 6 months Infants who are not exclusively breastfed during months 4-6 have 2.8 times higher mortality rate and are 2+ times more likely to get diarrhea

Walters et al. (2019). The cost of not breastfeeding: global results from a new tool. *Health policy and planning*. From the first hour of life: Making the case for improved infant and young child feeding everywhere, UNICEF, 2016.







Example 1: Exclusive Breastfeeding

Insights from formative research:

- Mothers know breastfeeding is good for babies, but don't consistently take away a message about the value of exclusive breastfeeding (EBF) from providers.
- Providers are focused on other topics during visits.
- Messages about EBF are usually framed around when to offer solid food, rather than what *not* to offer during the first 6 months.
- Mothers focus on the health benefits of breastmilk and importance of offering solid food, rather than the risks of offering anything but breastmilk too early.







Example 1: Exclusive Breastfeeding

 "Nudges" providers place in spots where they'll see them during prenatal, postnatal and vaccination visits

Attention-grabbing header reminds providers of most critical EBF message to deliver in the moment

Frames message in

breastmilk with the

dangers of food and water to infants under

juxtaposing benefits of

memorably by

6 months

ATTENTION

Pas d'eau, pas de bouillie, avant 6 mois !



Donner **que du lait maternel** avant 6 mois.



La bouillie et l'eau sont dangereuses pour le bébé.









Example 1: Exclusive Breastfeeding

 "Nudges" providers place in spots where they'll see them during prenatal, postnatal and vaccination visits

ATTENTION!



Le lait maternel est **le vaccin quotidien** pour le bébé parce qu'il contient des anticorps.



La bouillie et l'eau dangereuses pour bébé avant 6 mois



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Connects the message to vaccination, making it feel timely and relevant during vaccination visits







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For young children experiencing an illness, adequate nutrition is critical for recovery and to prevent malnutrition

In the DRC, 70% of children under age 5 receive less or no food during instances of diarrhea Regional studies found that fewer than 1 in 10 young children were fed more than usual after illness

National Statistical Institute (Congo, DR). Multiple Indicator Cluster Survey, 2017-2018 Burns et al (2016). A qualitative analysis of barriers and facilitators to optimal breastfeeding and complementary feeding practices in South Kivu, Democratic Republic of Congo. *Food and Nutrition Bulletin*.







Example 2: Feeding Sick and Recovering Children

Insights from formative research:

- Sick child consultations offer an opportune moment for providers to counsel caregivers on feeding, but providers are focused on other topics and don't consistently bring up feeding.
- Caregivers face many constraints. Some providers hesitate to counsel on feeding when they doubt that caregivers will be able to put into practice their guidance due to limited resources.
- However, caregivers focus on specific foods they perceive to be high quality, and tend to assume there is not much value in feeding more in general. Quality of food remains important during illness and recovery, but quantity is of paramount importance.







Example 2: Feeding Sick and Recovering Children

 "Feeding prescription" elevates the importance of feeding, alongside medical treatment, in helping a child recover from illness, and focuses attention on the value of locally available foods families already eat.









Example 2: Feeding Sick and Recovering Children

 Reminder sticker highlights a simple, empowering message, based on formative research of what people are able to do in their context.

> Motivational message highlights that even small improvements are meaningful

For sick and recovering babies











Exclusive breastfeeding

Feeding sick and recovering children

Care-seeking for childhood illness









For young children experiencing an illness, timely care seeking can save lives



Malaria, pneumonia, and diarrhea are responsible for 3.6 million children's deaths every year Many of these deaths could be prevented through timely careseeking

Hamooya et al (2016). Treatment-seeking behavior among caretakers in Chivuna and Magoye rural communities of Mazabuka District, Zambia: a longitudinal study. BMC Public Health.

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Example 3: Care-seeking for childhood illness

Insights from formative research:

- Caregivers lack cues for when to take a child to the facility
- Going to the facility is a hassle-filled process, and it's easy to put off or be dissuaded







Example 3: Care-seeking for childhood illness

• Community health worker explains warning signs and helps caregivers make a plan for careseeking

	Emergency Plan for
Clear, visual signals for when to seek care	Image: Strategy of the series of the seri
	Fever Diarrhea Biood in stool Lethargy/Unconcious Vonting Convulsions Seek care immediately from a community health worker or at a health facility
Caregiver identifies who will seek care and how	DANGER SIGNS Control of the bight in the control Who will take the child to the clinic: Image: Control of the clinic: Father Image: Control of the clinic: How they will get to the clinic: Image: Control of the clinic: Way they will get to the clinic: Image: Control of the clinic:
	How they will pay savings Savings Borrow Village Other banking Other
Caregiver signs to make a	Who will take care of the house while they are gone: Friends Friends Order ribling Crief ribling Grandparent Other
commitment to follow through	I promise to get professional care as soon as I see any of these danger signs. Signature or Thumberint Phone number of CHW: USAID USAID COMPARED COMPAR







Bite-sized counseling must be matched to narrow aims









Bite-sized counseling can be complemented by other approaches



- EBF achievement coaching visit
- First sips and nibbles ceremony



- Peer exchange of coaxing strategies
- Home visit from a community health worker

Care-seeking for childhood

- Co-created guidelines for quality of care
- Client feedback system











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